

Geoff Peters
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14th November 2005

Dear Geoff,

Courtyard by Marriott General Manager Conference: September 2005

Following our General Manager conference at Ipswich in September we wrote to all of the sponsors who kindly helped us put on the event to thank you for your contributions. It would appear that somehow we overlooked sending you a letter at the time. I am very sorry for the oversight; we certainly weren't trying to make you feel unloved! The event itself (although now two months ago), was a tremendous success.

Since Kew Green Hotels was set up in September 2001 we have worked with one exception with the same group of suppliers. We believe strongly in developing relationships in all areas of our business and recognise the value in creating long term partnerships. We have undergone a significant transformation within our business over the last three years or so and your support as we have changed has been invaluable. Whilst we might appear to be focused on the pennies (and always will be!) we do recognise and value the support that you have provided to us throughout our development to date.

Thank you once again for the generosity that you showed in sponsoring part of the General Manager Conference and we look forward to working with you over the coming months and years as we continue to grow the business.

Kind regards



Jeremy Richardson